

Important Dates
for
**Foundation for California
Community College
(CollegeBuys)**
licensing agreements through
ComputerLand of Silicon Valley

Microsoft Campus Agreement
September 1, 2024

Anniversary orders for year 5 of the 6 year FCCC Microsoft Campus Agreement are due. If board approval is needed, these orders should be processed by the college at least a month earlier to insure on-time renewal. No new contract paperwork this year.



Adobe ETLA Student Licenses
July 2024, January 2025

Districts and colleges may purchase blocks of student licenses to be assigned to students through the FCCC console in 6 or 12 month blocks beginning in July and January. These may be purchased from ComputerLand or CollegeBuys with the same pricing per student user.



Adobe ETLA Site License
August 15, 2024

Year 3 of 3 anniversary orders are due. Quotes are based on FTE counts generally available from the CCCC Datamart no later than June.



We send renewal quotes out at least 60 days before the renewal due date and reminder quotes at the time orders are due.

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Software Licensing Purchasing Guide 2024

The basics you need to
know when ordering
software licensing



**For California Community College
Technology Purchasers**

ComputerLand
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What is a Software License?

A software license is the permission to install the software for a specified number of devices or users within the organization. The license restricts what you can do with the software, where you can install it, and how long you may use it. Pricing tiers allow the organization to realize greater savings with larger purchases. The means by which the software is delivered is now usually via electronic download, but physical media may be available.



Types of Licensing Programs

Contractual Licensing Program

Is per-license pricing based on systemwide volume over the term of the contract and is determined by the software publisher. Pricing tier per license is the same regardless of quantity on any particular order. The agreement can be renewed at the end of the term.

Examples of existing California Community College contractual licensing programs through the FCCC partnership with ComputerLand of Silicon Valley:

- *Adobe ETLA site license*
- *Adobe CLP Agreement*
- *Microsoft Campus Agreement*
- *Microsoft Academic Select Agreement*

Transactional Licensing Program

Pricing tier is based on the quantity on a given order. Additional licenses purchased at a later date may be priced according to the tier achieved by the new order, or add-on licenses may be allowed at the initial order pricing tier.

Types of Software Licenses

Perpetual License – license is valid for the version purchased forever. License may be upgradeable to new versions by purchasing an upgrade license, or the ability to upgrade may depend on purchasing upgrade maintenance.



Subscription License – license is only valid for a fixed term, generally ranging from one to three years and needs to be renewed at the end of that term. Subscription licensing usually includes upgrade maintenance, allowing the user to upgrade to new versions as they are released during the subscription term.



Cloud Software/Service license – a subscription license with additional services available with user login to vendor's portal. May include software downloaded to the user's device that can be used off-line.



Site License – license that allows installation on every computer at an institution. Pricing may be based on full time equivalent (FTE) employee count, Education Qualified User count, or an order minimum.

Edition – different feature sets of the same base software, e.g. Windows Server Standard and Windows Server Datacenter.

Version – iteration of the software over time, e.g. Windows Server 2019, Windows Server 2022.

Upgrade - Moving to the newest version.

Downgrade rights – permission to use an older version.

Software Upgrade Maintenance

Upgrade maintenance allows the software to be upgraded to new versions as they are released. This is the most cost-effective way to keep the licenses up to date over time and to avoid having to purchase new licenses. Maintenance is either included with the licensing (as in most subscription licensing) or purchased as a separate optional or required item with the original license. Maintenance is valid for a fixed term and can be renewed at the end of that term.



Upgrade Maintenance for Contractual Programs - pricing for maintenance during the term of a contractual program is pro-rated for the months or years remaining in that term so that all maintenance is coterminous with the agreement.

Example:

Microsoft Software Assurance (Select Plus Program)

- *Prorated for 25 – 36 months remaining*
- *Annual renewal for expiring SA is the same month every year*



Upgrade Maintenance for Transactional Programs - pricing for maintenance under transactional purchasing programs covers upgrades for a fixed term, usually 1, 2 or 3 years. That period begins when the order is processed by the software publisher. Additional license purchases with maintenance will often have different expiration dates than those in the original purchase since the term of the maintenance for the new licenses begins with the new transaction date.

ComputerLand of Silicon Valley is the Academic Licensing Expert for California Community Colleges